



## Independent Portfolio Consultants

Boca Raton, Florida



After years of watching them knock down walls...

Michael Wirtz decided enough was enough. His clients, Independent Portfolio Consultants (IPC), are successful and growing investment advisors in Boca Raton, Florida. They were looking at a new 12,000 square foot space for their corporate headquarters. As their longtime interior design consultant, Mr. Wirtz had seen them go through this before. "They have been a client of mine for thirty years, during which they constantly built with hard-wall construction," he said from his Florida office. "It seemed like three months after they'd be moved into their space they'd need a change. Finally we found the product that had the look and function we wanted and could change without the mess."

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Michael Wirtz



By choosing DIRT Walls they not only eliminated demolition/renovation waste, they moved into their new space nearly three months sooner than they would have using conventional construction. "They are ecstatic," said Michael Wirtz. "It's the first time they feel they have an interior that is as flexible as they are. In fact, it's already been changed! They've relocated walls and adjusted them to suit a new requirement. In my opinion (DIRTT) has already paid for itself."

For Michael Wirtz, one of the important moments was coming to the DIRTT Factory to see how the Walls are made. It was on that tour he was able to witness the freedom of the Product Philosophy of DIRTT. "I enjoyed the factory tour," he said. "Once you understand the concept of the product and can see how it is fabricated and assembled prior to the design, it makes it that much easier to do the job. And I can see where I can make refinements for my future designs. I thought it was an amazing product."

Michael has another project lined up for DIRTT. "I am 150% satisfied with what the product line is. I highly recommend it to a lot of people – for tax purposes especially. I've got another corporate headquarters job where the client sealed the deal when he heard about the tax consequences. And again, knowing they can pick it up and move it - they too are in a growth situation where they need the flexibility of their walls as their departments expand and contract. They know, without a lot of mess, in a day or so they can reconfigure it."